

The Three Pillars of Practice Failure (And How to Fix Them)

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Payment Negotiation Power

The Problem

The Solution

- Join Independent Practice Associations (IPAs)
- Form “Virtual Groups”
- Pursue Direct-Pay Models
- Partner with Larger Groups

Success Example

The Healthie Advantage

Access to Costly Resources

The Problem

The Solution

- Equipment Sharing Cooperatives
- Shared Service Centers
- Telemedicine Partnerships
- Locum Tenens Networks
- Group Purchasing Organizations

Real-World Impact

The Healthie Advantage

Regulatory and Administrative Burden Management

The Problem

The Solution

- Outsource Compliance Management
- Invest in Practice Management Software
- Hire Professional Administrators
- Join Clinician Advocacy Groups
- Standardized Workflows

The Healthie Advantage

A series of white, parallel lines of varying lengths and orientations are positioned in the bottom right corner of the slide, creating a modern, abstract graphic element.